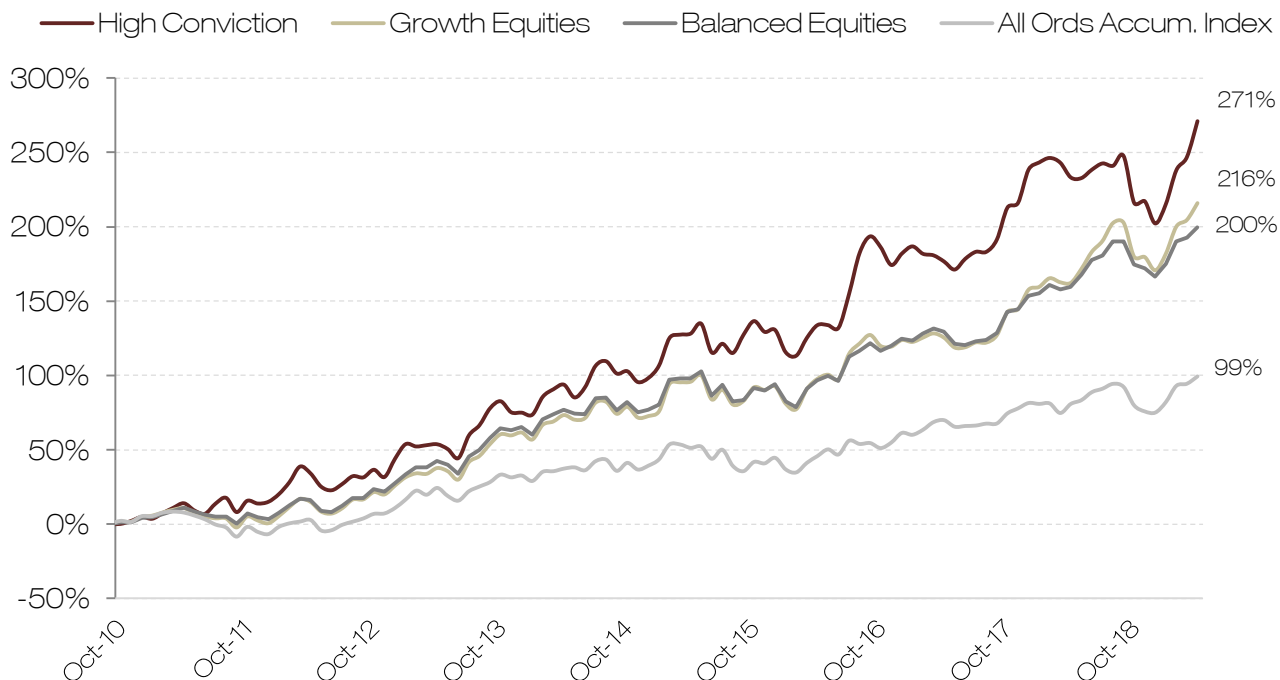


April 2019 Summary

Performance	Month	Quarter	One Yr	2 Yr p.a.	3 Yr p.a.	5 Yr p.a.	8 Yr p.a.	Inception
Growth Equities	3.7%	12.1%	20.4%	18.4%	16.9%	12.8%	14.0%	215.9%
Balanced Equities	2.3%	8.9%	15.4%	14.3%	15.0%	11.1%	13.2%	199.6%
High Conviction	7.0%	17.7%	11.4%	15.8%	16.6%	13.9%	15.9%	271.0%
All Ordinaries Accum	2.5%	9.5%	10.2%	8.3%	11.0%	7.7%	8.0%	99.4%



Portfolio Top Holdings

Growth Equities

Alphabetical

ASX 200

Afterpay Touch
Commonwealth Bank
Macquarie Group
NAB
Westpac Bank

Ex 200

Decmil Group
Kogan.Com Ltd
Lifestyle Communities
Medical Developments
Money3 Corporation

Balanced Equities

Alphabetical

ASX 200

Commonwealth Bank
NAB
Telstra Corporation
Transurban Group
Westpac Bank

Ex 200

Decmil Group
Index Limited
Lifestyle Communities
Medical Developments
Money3 Corporation

High Conviction

Alphabetical

Afterpay Touch
Decmil Group
Lifestyle Communities
Medical Developments
Polynovo Limited

Next Pages

Portfolio Review
Performance Contribution
Cash Weightings
Portfolio Characteristics
Investment Philosophy

Portfolio Commentary

The High Conviction portfolio delivered +7.0%, Growth +3.7% and Balanced +2.3% for the month of April, compared to the All Ordinaries Accumulation Index +2.5%. The rolling year return for the High Conviction is +11.4%, Growth +20.4%, Balanced portfolio +15.4% compared to the All Ordinaries Accumulation Index +10.2%.

Activity in April included the last leg of our US trip and visits to Brisbane as well as a busy few days at the annual Macquarie Conference in Sydney. We find this one of the best conferences of the year as it showcases around 50 large and mid sized Australian listed companies.

One highlight from Queensland was visiting the **PWR Holdings (\$0.38b market capitalisation)** manufacturing facility. PWR is the leading supplier of cooling solutions and we learnt about the exciting opportunity in electric and autonomous vehicles as well as other emerging technologies. PWR is the 'best in class' operator in a niche and highly technical market which requires large capital investment and experience to compete in. There is an accelerating demand for their expertise due to an increasing requirement for more complex cooling devices from a competitive racing industry, the shift to smaller, supercharged engines and the need to cool vehicles onboard electrics. PWR is a recent addition to the High Conviction portfolio.



PWR Founder and CEO Kees Weel with Rob from Endeavor

Contributors to the performance in April, which are discussed in more detail below, were Polynovo (held in High Conviction), Medical Developments and Afterpay (held across all portfolios), Kogan (held in Growth and High Conviction), Reliance Worldwide and Webjet (held in Growth and Balanced). Detractors included Evolution and Independence Group (held in Growth and Balanced) and Lifestyle Communities (held across all portfolios).

Polynovo (\$0.7b market capitalisation) was up 38% in April. Polynovo's NovoSorb treatment for healing deep wounds and burns is gaining traction in the USA as the new standard of care for acute wounds such as burns and trauma.

Our recent trip to the USA gave us the opportunity to speak to surgeons and the incumbent competitor which supported our view that Polynovo's treatment has a superior competitive advantage to the legacy treatment which has been around for more than two decades.

Online retailer **Kogan (\$0.55b market capitalisation)** was up 58% in April following a strong earnings update. We recently added Kogan to the portfolio on the premise that the market and consequently the valuation, was underestimating the earnings growth and this was evident in the earnings update to the market.

'Buy Now, Pay Later' finance provider **Afterpay (\$6.3b market capitalisation)** was once again a good contributor across the three portfolios, after the share price rallied 22% in April.

Afterpay is gaining strong traction in the US as we expect which is central to our investment thesis. Despite its strong share price run, our conviction to hold Afterpay was further substantiated following our recent meeting with the founder and CEO of Afterpay in San Francisco where we gained insights into the progress of Afterpay's expansion into the US.

Acute pain relief provider **Medical Developments (\$0.35b market capitalisation)** continued its strong performance in the March quarter to increase 10% in April. Medical Developments is in the early stages of rolling out its fast acting non-opioid based acute pain relief in Europe, which has been highly successful in Australia where it is widely used in ambulances. A medium term expansion opportunity is in the large US market as well as China. Potential exists to expand the use to minor surgical procedures, breakthrough pain and home use for minor trauma.

ASX200 companies **Reliance Worldwide (\$3.8b market capitalisation)** and **Webjet (\$2.2b market capitalisation)** were notable performers for Growth and Balanced, up 13% and 16% respectively during the month.

Gold producer **Evolution (\$5.2b market capitalisation)** was down 13% in April which was consistent with general weakness in the gold sector. Nickel and gold producer **Independence Group (\$2.7b market capitalisation)** was down 8% during the month, weighed down by a lower nickel price despite strong operations at its Nova nickel mine.

Lifestyle Communities (\$0.55b market capitalisation) rounded out the notable detractors, down 5% in April despite increasing its financing facilities for land acquisitions for future retirement living developments.

April Portfolios Factsheet

Performance Contributors

Portfolio:

Top Contributors
(Alphabetical):

Growth Equities

Afterpay Touch
Reliance Worldwide
Webjet Limited

Balances Equities

Commonwealth Bank
Reliance Worldwide
Webjet Limited

High Conviction

Afterpay Touch
Medical Developments
Polynovo Limited

Bottom Contributors:
(Alphabetical):

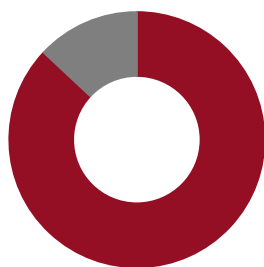
Evolution Mining
Independence Group
Lifestyle Communities

Evolution Mining
Independence Group
Lifestyle Communities

Lifestyle Communities
Lindsay Australia
Southern Cross

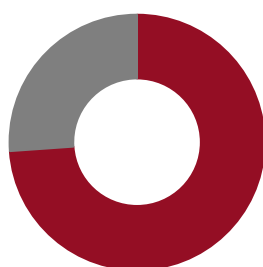
Cash Weightings

Growth Equities



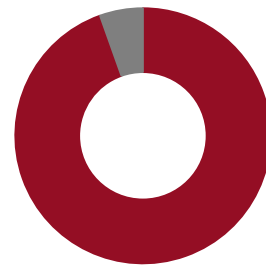
■ Equities 87% ■ Cash 13%

Balanced Equities



■ Equities 74% ■ Cash 26%

High Conviction



■ Equities 95% ■ Cash 5%

Portfolio Characteristics

Portfolio:

Risk Profile:

ASX200 Weighting:

Ex200 Weighting:

Number of Holdings:

Cash Constraint:

Benchmark:

Growth Equities

Moderate / High

75% Limit

25% Limit

20 - 35 ASX listed equities

Unconstrained

All Ords Accum. Index

Balanced Equities

Low / Moderate

85% Limit

15% Limit

20 - 35 ASX listed equities

Unconstrained

All Ords Accum. Index

High Conviction

High

Unconstrained

Unconstrained

20 - 25 ASX listed equities

Unconstrained

All Ords Accum. Index

Investment Philosophy

Bottom up, fundamental focused investor with a 3-5 years time frame

Focus on under owned, under researched businesses

Returns can be maximized through fundamental industry and company research combined with active portfolio management

Small cap bias where inefficiencies in the market are the greatest

High conviction concentrated approach allows portfolios to hold only high conviction investment ideas

When investing in companies Endeavor take on the view of being the owner of the business

A concentrated portfolio with a flexible mandate

Note: Endeavor Portfolios were initiated on 1st October 2010. Although the performance of the strategy group is representative of individual client portfolios, performance can differ due to inherent differences between clients' portfolios. For example, the initial timing of investments, legacy holdings or individual client requirements such as stock exclusions can alter performance. Performance measured is before fees, brokerage, and after franking credits. Top holdings and contributors are listed in alphabetical order.